



District 7030 PETS 2020
Planning, and Leading Your Team
Presented by:-
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Agenda

1. Welcome and Introductions.
2. Planning for the year ahead
3. Leading Volunteers – Leading Rotarians



Introduction

PEs Thank you for agreeing to serve

Remember someone had confidence in you to choose you as PE

This may be your year as President but never forget you are the TEAM leader – you cannot do the Job alone



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2. **Planning for the year ahead**
3. Leading Volunteers – Leading Rotarians



Planning

“If you fail to plan, you are planning to fail.”

Benjamin Franklin

“Those who fail to learn from the past are doomed to repeat it.”

Sir. Winston Churchill



Learn from our past

Know Your Club's History



Learn from our past

State of Membership



Plan Must have Vision

Must Have Goals to achieve Vision

Strategy to achieve Goals

Action Plans



Vision

Together we see a world where people unite and take action to create lasting change – across the globe, in our communities and in ourselves



Goals

- RI President's Goals
- District 7030 Goals
- Club Goals



Strategy

Increase
our impact.

Expand
our reach.

Enhance
participant
engagement.

Increase our
ability to adapt.



INCREASE OUR IMPACT

- Eradicate polio and leverage the legacy
- Focus our programs and offerings
- Improve our ability to achieve and measure impact

EXPAND OUR REACH

- Grow and diversify our membership and participation
- Create new channels into Rotary
- Increase Rotary's openness and appeal
- Build awareness of our impact and brand

ENHANCE PARTICIPANT ENGAGEMENT

- Support clubs to better engage their members
- Develop a participant-centered approach to deliver value
- Offer new opportunities for personal and professional connection
- Provide leadership development and skills training

INCREASE OUR ABILITY TO ADAPT

- Build a culture of research, innovation, and willingness to take risks
- Streamline governance, structure, and processes
- Review governance to foster more diverse perspectives in decision-making



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What is Leadership?

Leadership is creating an inspiring

Vision

THEN

Motivating others to reach that Vision



Managing people is like herding cats

Cats, of course, won't allow themselves to be herded. They may, however, be coaxed, cajoled, persuaded, adored and gently led.

Warren Bennis



6 Keys to Leading Volunteers

- Set Vision, Goals & Strategy
- Continually Communicate Vision, Goals & Strategy
- Be Organized – Don't waste people's time
- Continually Give Feedback & Encouragement
- Hold Volunteers Accountable
- Pay Them



Pay Your Members

- Gratitude
- Attention
- Trust
- Empowerment
- Respect



From the One Minute Manager:

by Kenneth Blanchard

Praise in public

Counsel in private

Both must be done promptly and concisely



6 Keys to Motivating Members

- Find out what motivates them
- Build individual relationships
- Connect them to your Vision & Goals (“Buy-in”)
- Clearly define roles & expectations
- Delegate but maintain contact and provide support
- Pay them



Don't Forget to Motivate Yourself

Recharge the human battery

When you're happy with yourself
you treat others better



Communication



Communication is CRITICAL to

- Member Satisfaction
- Effective Leadership
- Your Success
- The Club's Success



Forms of Communication

- In Person
- Phone
- Email
- Text / WhatsApp



Phone

- ~~Body Language / Eye Contact~~
- Tone of Voice / Inflection
- The full text of the message



Email

- ~~Body Language / Eye Contact~~
- ~~Tone of Voice / Inflection~~
- The full text of the message



Text / WhatsApp

- ~~Body Language / Eye Contact~~
- ~~Tone of Voice / Inflection~~
- ~~The full text of the message~~
- part txt of msg



Tone of Voice / Inflection

I didn't say you stole the money

Same words – different messages



Forms of Communication – Uses

- Text / WhatsApp – quick info; recipient familiar
- Email – dissemination of info; written record
- Phone – requesting action or support
- In Person – for sensitive personal communication



Thank You

